



4th Annual



**MLOPS WORLD
CONFERENCE & EXPO**

OCTOBER 25-26



DAGWORKS

Getting Higher ROI on MLOps Initiatives:

Five Lessons Learned While Building Out
the MLOps Platform for 100+ Data Scientists

Stefan Krawczyk - DAGWorks Inc.



whoami

Stefan Krawczyk
Co-creator of **Hamilton** &
CEO **DAGWorks** Inc.

12+ years in ML & Data platforms



STITCH FIX

iDIBON



IBM



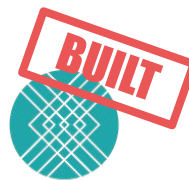


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For me:

***Ops Initiative == Platform initiative**



Why *Ops/Platform?

Delivering sustained value over time is hard without good abstractions



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4. Fragmented workflow experience

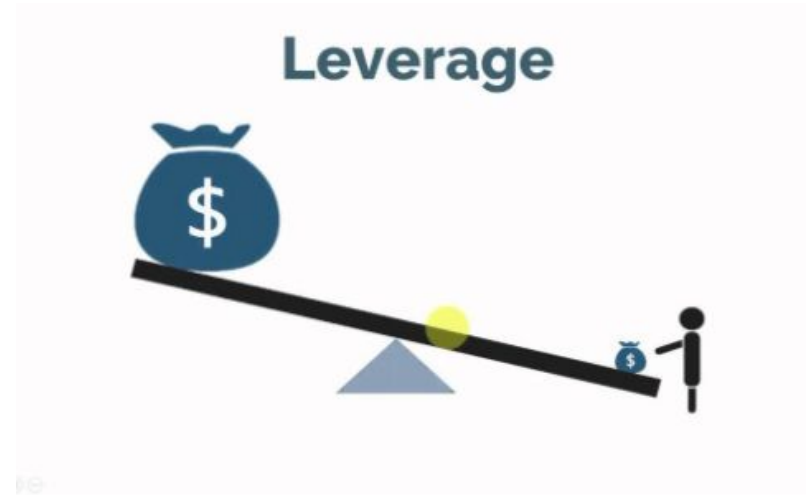


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Let's increase your ROI*

5 lessons

Lesson breakdown:

1. Users:
 - a. Adoption
 - b. Sophisticated Users
2. What to build:
 - a. Product Management
3. Technical approaches:
 - a. Vendor APIs
 - b. API Layers



Users

Lesson 1 & Lesson 2



Lesson 1.

Focus on Adoption,

Not Completeness



vs





My tactics for adoption:

1. **Adopt existing user tooling**
2. **Partner closely with a team and a specific use case**



VS





Tactic 1: Adopt existing user tooling

e.g. someone's internal abstraction/script, etc.



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- Derisked product; you have a defacto users.
- Value to business should be proven.



Tactic 1: Adopt existing user tooling

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Perfect case is Team B asking Team A for that script/tool/abstraction.

Why is this a good idea?

- Derisked product; you have a defacto users.
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Caveats:

- Must see bigger picture.
- Some people don't like giving things up.



Tactic 2: **Partner closely with a team for a specific use case**





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Ideals:

- Narrow use case.
- That team needs it; has a deadline.
- Can incrementally deliver to bring them along.



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- That team needs it; has a deadline.
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Goal:

- You have users
- Users see business value



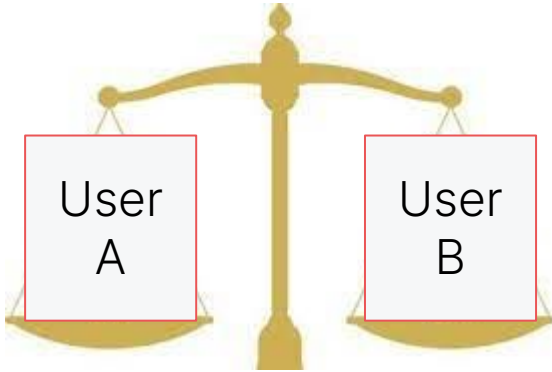
Lesson 2.

Your Users are Not

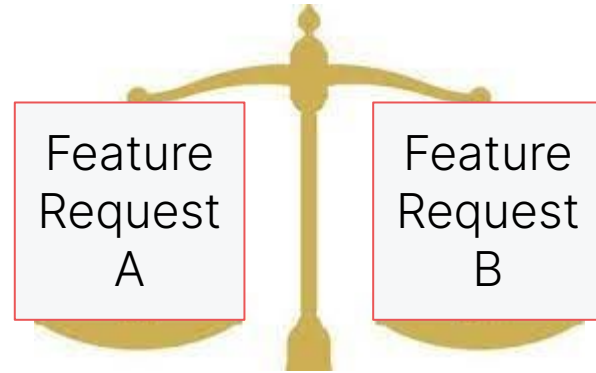
All Equal



It's tempting to think like this:



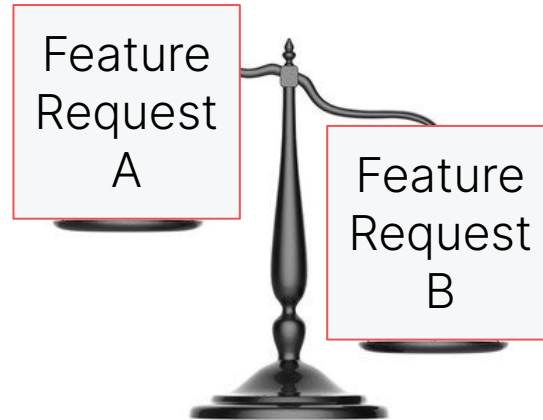
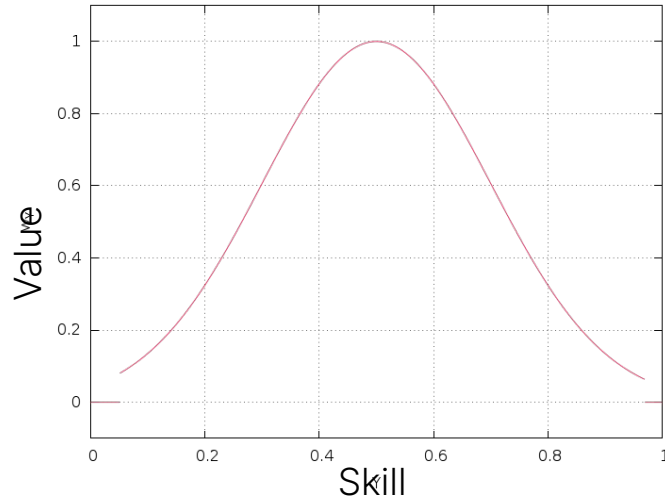
Value to you



Burden on Platform

Two facts

1. Users fall on a spectrum.
2. Requests aren't equal in development or maintenance costs.





→ Don't be egalitarian



Don't be egalitarian

No is probably a good answer when:

1. It's speculative work and on the periphery of the business.
2. The user is sophisticated and they're asking for something complex.



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2. The user is sophisticated and they're asking for something complex.

If “the ask” leads to failure:

- No investment spent by you.

If “the ask” leads to success:

- Can then plan to adopt it.



What to build

Lesson 3



Lesson 3.

Live Your Users' Life

Cycle



Directionally:

Q: How do you know where to invest?



Directionally:

Q: How do you know where to invest?

Q: Do you know how your work impacts users?



→ Build Empathy



Build Empathy

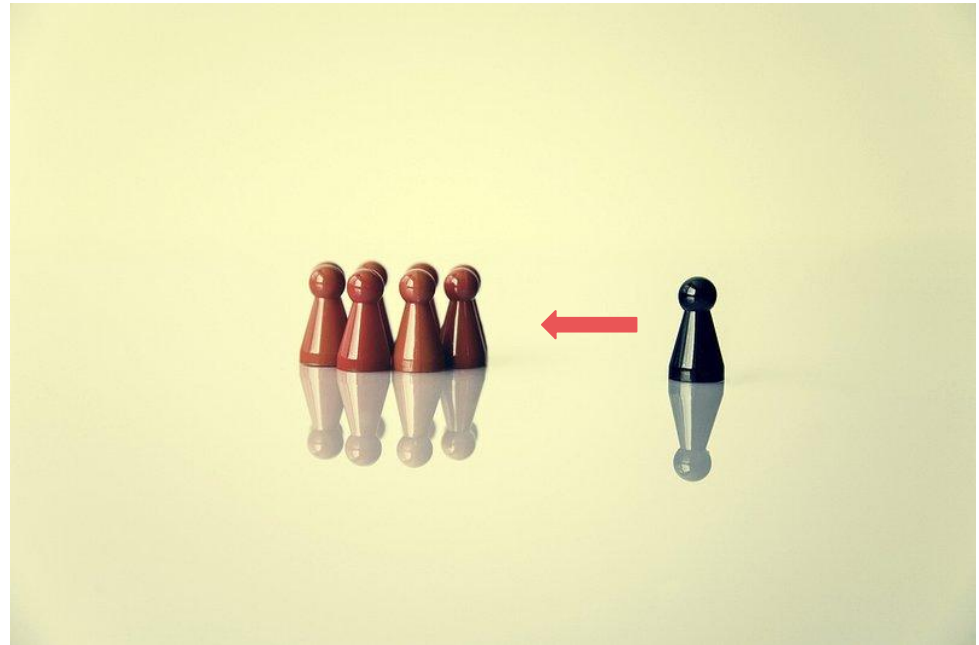
1. Drink your own champagne / eat your own dog food.





Build Empathy

1. Drink your own champagne / eat your own dog food.
2. Bring in an end user.





Build Empathy

1. Drink your own champagne / eat your own dog food.
2. Bring in an end user.
3. Build relationships.





Technical Approaches

Lesson 4 & Lesson 5



Lesson 4.

Don't let users

couple directly to

“Vendor” APIs



Things you could integrate with:

The image displays a comprehensive grid of logos for various companies and services, organized into several main categories:



- Infrastructure:** Includes logos for AWS, Azure, Google Cloud, and various cloud providers.
- Analytics:** Features logos for Tableau, Power BI, and other data visualization tools.
- Machine Learning & Artificial Intelligence:** Lists companies like TensorFlow, PyTorch, and various AI startups.
- Applications - Enterprise:** Shows logos for SAP, Oracle, and other large-scale business software.
- Applications - Horizontal:** Includes logos for Slack, Zoom, and other productivity tools.
- Applications - Industry:** Displays logos for various industry-specific software solutions.
- Open Source Infrastructure:** Lists logos for GitHub, Docker, and other open-source projects.

At the bottom of the grid, there is a red text overlay that reads: **Lesson 4: Don't let users couple directly to "Vendor" APIs**. Below this text, the word "KEY" is visible in a small font.



Things you could integrate with:

Expose these directly and get:

-  Vendor lock-in
-  Painful migrations

Lesson 4: Don't let users couple directly to "Vendor" APIs

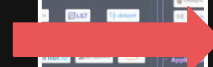


What you should do instead

1. Wrap that API and don't leak what you're using underneath.
2. [Optional] Make common decisions for the user.

```
s3_resource = boto3.resource('s3')  
bucket='your_bucket'  
key= 'pickle_model.pkl'  
pickle_byte_obj = pickle.dumps(model)  
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```
import platform_lib  
platform_lib.save(model, ...)
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Benefits: ↓ tech-debt; ↓ switching costs

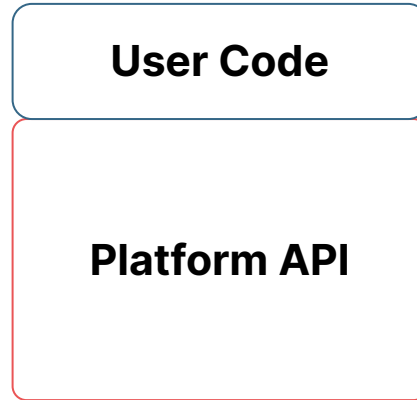


Lesson 5.

The Two Layer API Trick

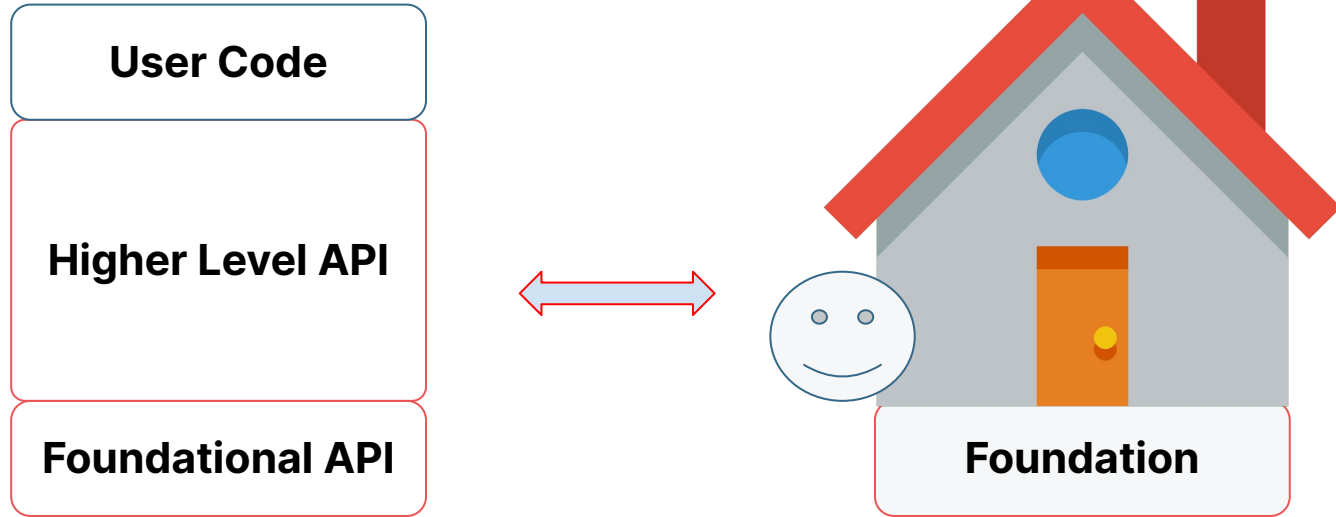


Common Approach:



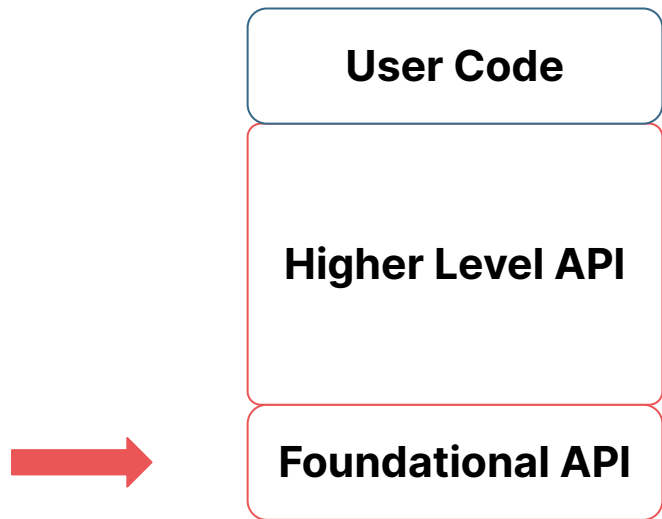


Two Layer API Trick





Bottom API Layer

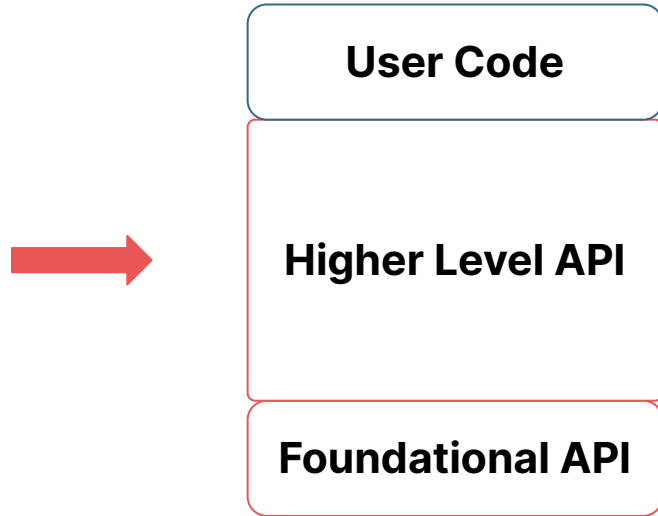


- Allows anyone to build anything, but in a bounded way.
- Primary user is your team.

E.g. what you want to expose on top of “Vendors”.



Top API Layer



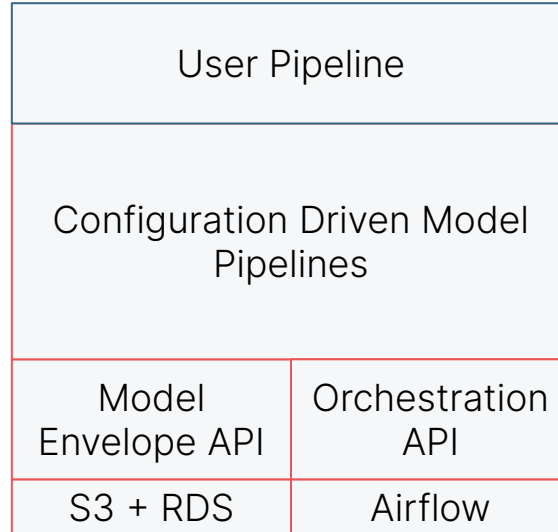
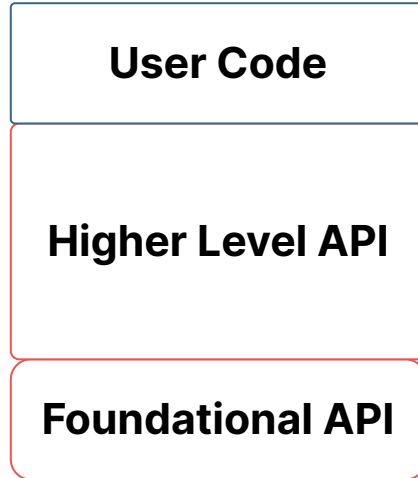
- Main API for users.
- Goal is to simplify the experience.
- Built solely off of Foundational API.

E.g. one line to save and deploy a model,
one line to save a prompt, etc.



Two Layer API Examples

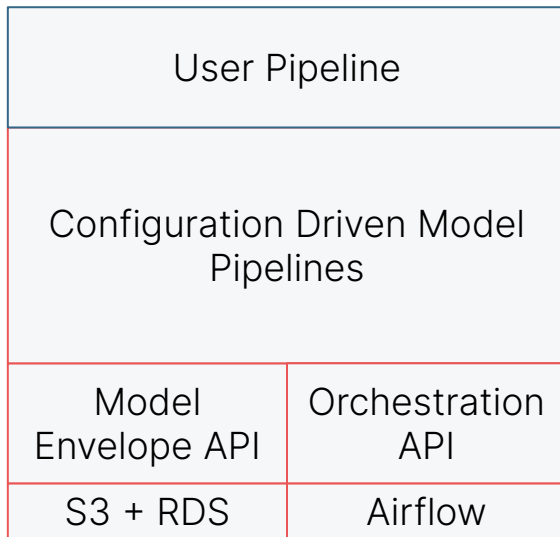
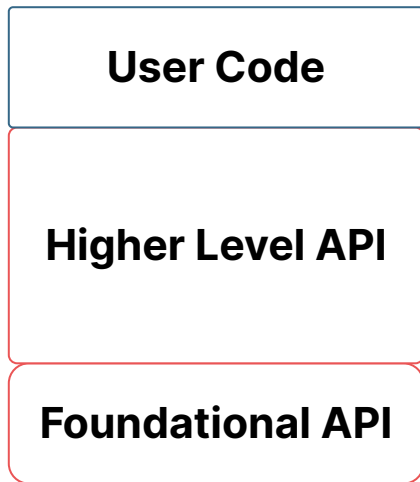
Model Pipelines



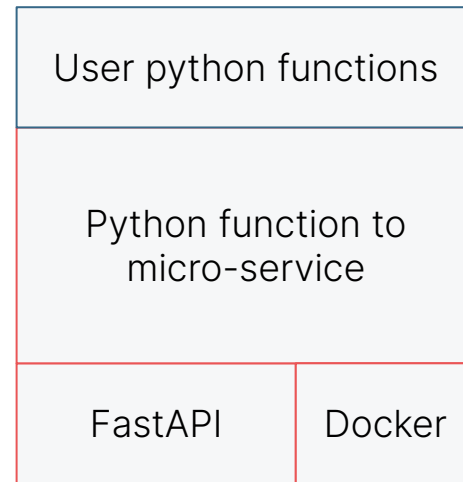


Two Layer API Examples

Model Pipelines



Web-serving







Two Layer API Benefits

Higher Level API

Foundational API

-  You can be more nimble.
-  Coupling &  tech-debt maintenance.
-  Provide escape-hatch for sophisticated users.
-  Simpler APIs reduce time to value.



Summary:

**Getting more ROI on your
MLOPs (& LLMOps)
initiatives**



Summary: Getting more ROI on your initiatives

1. Build for immediate adoption → *show value sooner.*



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4. Wrap vendor/cloud APIs →  *technical debt*;  *switching costs*



Summary: Getting more ROI on your initiatives

1. Build for immediate adoption → *show value sooner.*
2. Don't build for every user equally → *use time more effectively.*
3. Build empathy → *know what is impactful.*
4. Wrap vendor/cloud APIs →  *technical debt*;  *switching costs*
5. Provide two layers of APIs →  *technical debt*;  *iteration speed*;
 *time to value for a user*
 - a. foundational layer.
 - b. opinionated higher level layer.



Want to see 🙄 some of this in action?

<https://github.com/DAGWorks-Inc/hamilton>

www.dagworks.io

Thanks for listening!

Questions?

Connect with me:

<https://twitter.com/stefkrawczyk>

<https://www.linkedin.com/in/skrawczyk/>

<https://blog.dagworks.io/>